



Devices.
Strategy.
Collaboration.



We Enable Workspaces
We Empower People

We Connect 

Give Users Choice



Our Device Selection Portal is a powerful, highly customizable management interface



This co-branded end user portal for our partners and clients allows IT and purchasing to fully control the procurement of devices across the enterprise. Features include an intuitive device selection tool, global workflows (AMER, EMEA, APAC), compatibility features, accessory controls, comparison grids, custom lists, SSO, punch-out and invoicing with Oracle / SAP / PeopleSoft / Ariba, and SOX approval workflows.



Our UC Products, Services and Solutions

Consulting & Services

Device Strategy Consulting
Lync / Skype for Business Consulting
Meeting Room Design & Integration
SAP / Oracle / Ariba Integration
Global eProcurement Solutions
Device Manager™ Program
Co-Consulting with Partners
Training & Adoption Services
A/V Design & Integration
Fulfillment & Logistics
Helpdesk Solutions
Distribution Services
Professional Services

Devices

Headsets
Webcams
Phones
Meeting Rooms
Video Conferencing
Audio Conferencing
Interactive Whiteboards
Presence Indicators
UC Networking
Gateways, SBAs & SBCs
Load Balancers

Software and SaaS

Collaboration Software
Cloud Video Conferencing
Cloud Bridging
Dial-In Conferencing
Office 365 Services
Telephony Solutions
SIP Trunks
Bandwidth
Load Balancers

Managed Services

Devices as a Service (DaaS)
UC as a Service (UCaaS)
Office 365
Cloud Telephony
Cloud Collaboration
Device Selection Portal

Meeting Rooms

Meeting Room Design & Integration
Presentation Solutions
Sound Masking
Digital Signage
Video Conferencing
Audio & Video Bridging
Room Control & Automation
Display Solutions
Telepresence
Video Switching, Scaling & Routing
Video Walls



Enhancing the Collaboration Experience

We provide a suite of device consulting and management solutions

Our practice is built around our understanding of the role devices and device strategy play in fueling mass adoption of UC in the enterprise. We offer initial needs assessments, surveys, reports, and quarterly business reviews, as well as device policy development, meeting room design and device strategy consulting. To ensure responsive account management, clients are assigned a dedicated UC device strategist. Additional services include technical support, training, lifecycle management, logistics services, device piloting, and a powerful web portal customized to the client's needs, with workflows for device selection, a menu of approved devices, and many other features that empower both stakeholders and the end users.



Your Partner in the UC Ecosystem



*SIP
Phones*



*Video
Conferencing*



*Audio
Conferencing*



*Room
Systems*



SBCs, Gateways and Networking



Headsets



*USB
Speakerphones*



Microsoft Partner
Gold Communications



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